

The Horse's Mouth

compunetics / compunetix / chorus call **UPDATE**

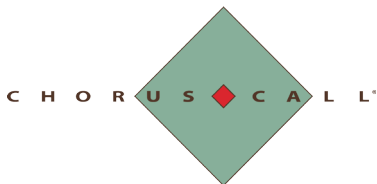
Volume 22 Issue 3

Summer 2015

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sonexis



More News Less Paper.

To request your copy of The Horse's Mouth via e-mail, please send an e-mail, with Horse's Mouth in the subject line, to:

aimee.miller@compunetix.com



Compunetix: Opening New Markets

Compunetix is pleased to announce its newest reseller partnership with Integraltech Networks LLC, a Dubai-based company specializing in full-featured audio and video conferencing solutions. This new partnership was built around the companies' common dedication to the highest standards of excellence, and compliance to international quality benchmarks.

The new relationship has already provided solutions to the Commercial Bank of Dubai (CBD). Integraltech introduced the Compunetix EVERGREEN™ video collaboration platform to the CBD to meet their requirements for robust enterprise video collaboration.

Integraltech has expertise in tailoring collaboration systems to the specific Middle Eastern market. To ensure customer satisfaction and product technical compliance, Integraltech often performs an on-premises proof of concept of the solution. The Commercial Bank of Dubai required a scalable on-net video solution that was extremely reliable and able to offer carrier-class security. The Compunetix EVERGREEN platform provides a flexible, interoperable, and all-inclusive solution for video conferencing between bank branches, with the opportunity to grow and expand with the CBD's needs. The best-of-breed approach is successful in the UAE and Middle Eastern marketplace, and the partnership between Integraltech and Compunetix

is expected to lead to exponential sales growth in 2015.

"We are glad to count Commercial Bank of Dubai, one of the most technologically advanced banks in the region, as a new client. Using the EVERGREEN solution coupled with our Companion soft video endpoint, CBD will continue to efficiently enhance collaboration between its numerous branches," explained Mr. Antonio Capodiecì, Compunetix Senior Account Executive. "Furthermore, our local partner Integraltech will provide the best support for our customers in the area. Based on Integraltech's expertise, we are confident that the partnership will lead to other successes in the region."

"There is a huge opportunity for video conferencing solutions with the UAE being a regional hub for many businesses and we are confident that the Compunetix EVERGREEN can definitely add value in this space," said Mr. Jayakrishnan R., Operation Manager at Integraltech Networks LLC.

"Integraltech and Compunetix listened to our requirements and not only delivered with the EVERGREEN, but also exceeded our expectations," stated Mr. Asem Fikree, CIO, CBD & Mr. Idranil Guha, CBD Head of IT Infrastructure. "We now can connect our branches seamlessly and securely with an in-house platform that can scale and grow as we do."



Visit us on the Web:

www.compunetix.com www.compunetics.com www.sonexis.com www.choruscall.com

US Patent Awarded

Congratulations to Compunetix team members Anthony Grieco, Ken Price, John Driscoll, and Stephen Schweizer for being granted a United States Patent US 8,856,590 B2 for "Reliable Compute Engine, Method and Apparatus."

Dr. Giorgio Coraluppi, Compunetix President and CEO, presented the long awaited plaques on Wednesday, along with a few words of praise.

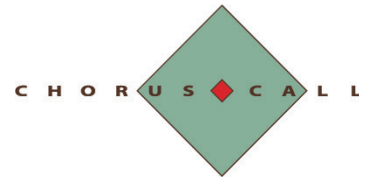


Pictured from left to right; Anthony Grieco, Stephen Schweizer along with FSD Division Manager, Mike Hockenberry

Mr. Joe Kasunich, Senior Vice President and Director, added that Compunetix should be proud to be the first with this technology, and then instructed the patent recipients to keep working hard and to save space in their living rooms for more plaques.

Excellent work to all involved!

compunetix



Our Customers Say It Best:

iPresent performed (with Robert's assist) impeccably. Again, thank you for your direct and kind input and kudos to Robert, Jonathan and to the developers of iPresent.

- General Manager

Your Conference Specialist knew exactly what was needed for success and made sure every site was clearly instructed. She worked closely with the team to ensure nothing was missed. I'm not sure she sleeps, as she was available and responding to my questions in the middle of the night. Even when we were late on submitting our slides, she was responsive and helpful. She was online for every event and kept me up to speed with how it was going on her end.

Communication is very important to me and I felt in such good hands when working with the whole InComm team. I don't think there were any issues, but if there were she handled it without my knowledge and without anything disturbing the event. My many many thanks to you for such a successful event.

- Director, Marketing Communications

It's such a pleasure to work with the all nice people at Chorus Call. Every person I've ever met, in person or by phone or email has been so friendly and helpful... and so capable too! No matter what question or problem I have someone comes to my rescue in a flash.

- Office Administrator



Did you know?

Italo Marchino, an Italian immigrant, produced the first ice cream cone in 1896 and was granted a US patent in December of 1903.



The Pittsburgh Press

Vol. 105, No. 165 Twenty Five Cents

WEDNESDAY, DECEMBER 7, 1988

Home Edition 12-7

Monroeville's Compunetics wins \$4.5 million NASA contract

By David Rani

The Pittsburgh Press

Compunetics Inc. has won its second multimillion-dollar job from the National Aeronautics and Space Administration — a \$4.5 million contract for a sophisticated communications network linking ground control and space flights.

The contract, announced by the Monroeville-based firm yesterday,

calls for a voice/data link between manned and unmanned flights and 700 "highly intelligent telephones," each with an internal computer, which Compunetics will design and manufacture. Many of the phones will include electroluminescent screens — the flat display screens used by laptop computers — with touch-screen controls that will enable users to organize conference calls of almost unlimited size. By touching the screen, users also can

perform functions such as conversing with one party while monitoring another conversation, said Mike Kancel, engineering manager.

The system will also be linked with the communications switching network which Compunetics is building under a \$4 million NASA contract awarded last year. That system, which is expected to be in operation next summer, is designed to link 2,000 people scattered around the globe in one conference call or

any configuration — such as 200 conference calls involving 10 people each or 500 conference calls involving four people each.

The combination of the two systems "will form the communications core of NASA's worldwide Mission Control activities," according to Compunetics.

"It's like taking two octopi and stitching them together at the head," Kancel said.

The latest contract calls for a

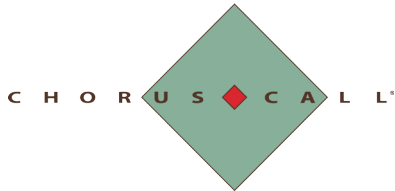
voice distribution system to be operational at Goodard Space Flight Center in Greenbelt, Md., in 21 months. Transmissions will be digital, rather than the analog transmissions used by conventional phones which will increase the transmission capabilities of NASA's existing phone lines, Kancel said.

A digital transmission breaks down the human voice into discrete numbers prior to transmission, then converts the numbers back into

sound at the receiving end. An analog transmission sends continuous electronic signals. As with compact disks in a home stereo system, which use digital technology rather than the analog technology used in phonograph records, digital transmissions are clearer and less prone to distortion.



Welcome New Employees



USA

Jeff Puskaric
Media Applications Coordinator
Reports to Joe Heuler
BS Interactive Media Design
Art Institute of Pittsburgh

Carolyn Wright
Audio Conference Specialist
Reports to David London
BS Education
Slippery Rock University

Scott Zehner
Media Applications Coordinator
Reports to Joe Heuler
BA Mass Media
University of Akron

Canada

Andrea Olsen
Conference Specialist

Germany

Benjamin Stettin
Conference Specialist

Greece

Panagiota Giannakopoulou
Media Services Specialist/Office
Administration

India

Myron Fernandes
Customer Service Executive

InComm

Matthew DeSciara
Conference Specialist
Reports to David Wright
BA American Studies
Ramapo College of New Jersey

Summer Picnic 2015



Save The Date

Plan to join us for the Christmas Party in Pittsburgh on **Saturday, December 5th** at the Omni William Penn. Come celebrate the holiday season and enjoy the an evening of fine food and entertainment.

Did you know?

In 1859, Abraham Lincoln, in a lecture at Springfield, Illinois paid tribute to the patent system stating "The Patent System added the fuel of interest to the fire of genius."



**A Closer Look At
Jaime Dillen-Seibel**

Jaime Dillen-Seibel has been a Conference Specialist with the Pittsburgh office of Chorus Call since 2002. His primary responsibility is to assist clients in setting up and running effective conference calls. When asked what he most enjoys about coming to work, he answers without hesitation, "My co-workers; I couldn't think of better people to spend 1,790 hours a year with."

Jaime grew up in Pine Richland and graduated with a degree in Communications Media from Indiana University of Pennsylvania. His first job was at the Tastee Freez in North Park. He claims it was a lot of fun but, admits that he probably "ate his salary in hot fudge sundaes."

When he's not walking around on a bad knee, Jaime is an avid hockey player. He's been comfortable on the ice since he was eight years old. He also enjoys photography, a hobby he began pursuing during college.

Jaime and his wife, Kristen, like to hike and are always looking for new places to explore and photograph. Jaime explains, "I concentrate mostly on landscape, nature and wildlife images." They both appreciate the beauty of state parks and have recently visited Watkins Glen in New York and Ricketts Glen in central Pennsylvania. Additionally, Jaime has developed a passion for photographing birds. Don't call him a birder though; he's not ready to admit it.

Jaime's colleagues may be surprised to learn that, before pursuing photography, he dabbled for a little while in writing poetry.



**Please Let Us
Know!**

Did you get married? Welcome a child? Win a professional award? If you have exciting news to share, please let us know. Send your good news to:

aimee.miller@compunetix.com

Be sure to look in every issue of The Horse's Mouth for exciting announcements.



Referral Bonus

Great employees know other great employees, so tell your friends!

All employees are encouraged to refer qualified applicants for employment. Nearly every open position is eligible for the referral bonus. A successful referral could earn you \$500 - \$4,000!

There is no limit to the number of referrals an employee may submit, subject to the program guidelines. See details posted in company common areas or contact the HR department.



Did you know?

On May 15, 1809, Mary Dixon Kies, a Connecticut native, received the first U.S. patent issued to a woman. She invented a process for weaving straw with silk or thread.



The Flags of Chorus Call

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The Horse's Mouth is published by **compunetix, compunetics, sonexis and chorus call** for the benefit of its employees and friends.

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